

AN INDISPENSABLE ASSET for your business.

Company Profile

















#### **ABOUT US**

FM Buildings Services is one of Leading Tunisian operators in the facility management services sector that dedicated to companies a comprehensive offer on the operation of the facility and property management services.

FM Buildings Services brings together all the support functions and services such as hospitality, logistics, purchasing, planning and space design, design and printing business, cleanliness, security, mail, technical maintenance, the factotum, relocation, concierge ...

Therefore, we offer our customers a consistent offer integrating all our services for the development of their business, the well-being of their occupants and management of their buildings.

#### **Our Ambition**

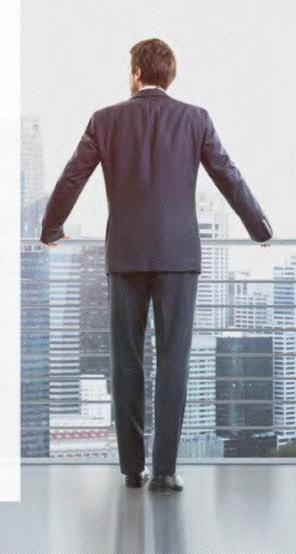
Sustainably support companies to increase their productivity by focusing on the heart of their activities and to make their work and their real estate environment a lever of economic, environmental and social performance, while ensuring good-being and health of users.

#### **Our Facility Management**

Offer customized solutions and services and excellent quality even for delicate missions, demanding occupants and complex buildings from a technical point of view. As we want to be the best partner possible for our customers, our actions are dictated by their needs.

In the interests of efficiency and simplicity, companies are increasingly likely to make the choice to a single partner able to manage all general services related to:

- the operation of their business
- the management of their buildings
- and wellbeing occupants





To meet the requirements of this new growing market that is "outsourcing" or "facility management" that FM Buildings Services was created.

# WHY CHOOSE US

**FM Buildings Services** has an established track record that speaks well of its ability to deliver on its promises. It is staffed by experienced professionals who have an intimate knowledge of the regulatory requirements as well as how best to meet your needs. We are able to customise facilities management services according to your industry and your unique business operation. We manage your facilities efficiently, professionally and safely, thus allowing you to focus on your core business.

While we care for your facilities, we care even more about what your overall operational business needs. We take your interests and feedbacks seriously and work towards meeting your satisfaction without compromising safety and security.





## **Our Promises To You**

#### We understand

We come with a wealth of experience and expertise in our industry. We make sure our model of facilities management takes into account the industry you are in and your unique business operation. We customise the range of services we provide for each client.

#### We value-add

We manage your facilities with a view to lower your facility operating expenditure, so that you can re-direct your manpower to focus on your core business and attain your financial and corporate goals. We manage and advice you how best to achieve efficiency without compromising safety and security.

#### We collaborate

We appreciate and value feedbacks. We believe there is always room for improvement and growth. We see our client as part of the bigger "family" and take the interests of occupiers, property owners and investors to heart.



## **Our Environmental Commitment**

FM Buildings Services is committed to provide value when engaging its clients. We undertake to actively offer care and protection to our stakeholders and to safeguard the environment, while increasing value for shareholders.

We will relentlessly pursue zero harm policy to our employees and the communities where we operate. Our goal is to achieve zero injury on humans wih a commitment not to infringe, wittingly or otherwise, on the environment.

We pledge to constantly improve the effectiveness of our QEHS Management System.

# **Our Executive Management Team**



#### Mohamed KRID - Architect / CEO

Mohamed Krid is an architect, with more than 12 years experience, entrepreneur he started as an architect and then created an advertising company, in 2009 he saw the opportunity to develop a facility management company, with the ambition to sustainably support companies to increase their productivity by focusing on the heart of their activities and alter their working environment and their real estate to an economic environmental and social performance lever, while ensuring well-being and health of users.

Highly skilled and experienced manager Mohamed KRID is the Managing Director of FMBuildings and FMServices his main responsibilities include the con ceptualization and execution of the company's corporate strategy, with his key foc us being on driving growth, profitability and long term sustainability.

Mohamed Krid is also member of several business organizations and board member since 2013 of the CJD Tunisia "Center for Young Managers".



#### **Eric PATTEY - Co-Founder**

Eric Pattey is co-founder of FM Buildings, responsible for the North-Africa region. He is responsible for managing all of FM Buildings's operations, growth, and profitability throughout the regions and serves as a member of FM Buildings's executive management committee.

Eric Pattey is personally engaged with a number of FM Buildings's customers and focuses his whole organization on the primary goal of continually delivering value to customers and helping them achieve their goals for business success.

Eric Pattey has been at FM Buildings since 2009 in a variety of roles. He has held operational positions and various roles in consulting, marketing and sales... Prior his current role, Eric Pattey was working in France, in Canada and in Morocco.

He holds a strategic marketing degree from HEC Canada and a financial degree from the CNAM (INTEC) in Paris – France.

# **Our Expertise**

Our comprehensive range of facilities management services are designed to make your environment more efficient, flexible and cost effective, and above all, more productive for the people that work and visit them. FM Buildings Services can offer a full facilities management solution.

### INTEGRATED FACILITIES MANAGEMENT

FM Buildings Services offers a comprehensive range of facilities management services, freeing you to focus on your core activities.

Whether you are looking for hard services to keep your building and equipment fully maintained or soft services delivered by our dedicated teams, FM Buildings Services has a range of solutions to suit your needs.

We have the expertise to plan, manage and integrate hard and soft services so that you can enhance service levels, achieve economies of scale and reduce operational costs – while benefitting from a safe, clean and efficient working environment.

Our transparent and sophisticated real-time reporting across the whole asset life cycle enables you to make informed and strategic decisions about the management of your premises.

#### **ASSET MANAGEMENT**

FM Buildings Services maximises the value and long-term effectiveness of your property portfolio by developing commercially advanced asset management strategies.

We offer strategic advice to maximise the value and performance of your property portfolio. Getting the best performance from a property portfolio and reducing the cost of ownership or occupancy is a key objective of high performing organisations.

Our specialist team works closely with you to leverage the maximum value from your estate.

#### INDIRECT PROCUREMENT

FM Buildings Services developed a strong expertise in procurement and procurement outsourcing, mainly in indirect procurement. We help companies by finding, acquiring, buying goods, services or works through its leveraged preferred supplier chain whilst maintaining existing relationships with specialized and local vendors where necessary.

#### HARD FM

FM Buildings Services help private companies focus on their core business.

The cornerstone of our service is our self-delivery model. Directly employed engineers carry out the majority of maintenance activities, with support from approved suppliers for specialist services when necessary.

You can choose single services or we can deliver a package of facilities management services as an integrated solution:

Mechanical & electrical maintenance, Fabric maintenance, Reactive maintenance, Electrical testing, Fire alarm maintenance, Air conditioning ...

#### **SOFT FM**

FM Buildings Services has extensive experience at delivering soft facilities management services – so our clients can focus on their core activities.

We provide a full range of soft services which can be provided individually or as a part of an integrated solution.

Reception, Mail room, stores and couriers, Office services, Fleet management, Cleaning and hygiene, Manned guarding, Reprographics, Catering and hospitality, Pest control ...

### **SPACE PLANNING**

FM Buildings Services offer solutions to all office accommodation needs, whether it is space planning (office design), interior design, or office fit out services (office design and build).

#### **EVENT**

FM Buildings Services provide A one-stop integrated solution for all Meeting, Incentive, Convention and Exhibition needs. We provide a range of management services, including event logistics, registration services, social activity planning, technical support, theme decor and staging.

One solution for all your facilities.

OUR TEAMS OF SPECIALISTS ARE HAPPY TO WORK WITH YOU TO CREATE THE FULL RANGE OF SERVICES YOU REQUIRE AND TAILOR THEM TO YOUR ENVIRONMENT.

# Management, Reporting and KPI's

# **Contract Management**

The tool eFM HelpDesk plays a key role in the daily management of services related to the work environment. It allows updating the assets report and standardizing reporting. Dashboards will be able to drive by adapting the strategy defined in agreement with client.



Pilot information and manage performance to achieve fixed targets

# Reporting

FM Buildings Services teams will be in permanent contact with the client and / or his representatives to meet his expectations.

#### **Performance Indicators**

FM Buildings Services offers a performance indicators for the evaluation and continuous improvement of its services. These indicators are among the top 20 performance indicators in the facilities management business.





Integrated Facilities Management
YOUR SERVICE PARTNER

# Corporate Interior Design & Fit Out Works



mohamed Krid

Your Brand Architect



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